Leadership & Management

BEING A TEAM LEADER

- Understanding the key concepts of leadership
- Discovering the different leadership styles
- Mastering the skills to lead in today's world

BEING A TEAM MANAGER

- Learning the fundamental skills and responsibilities of a manager
- Creating the right team culture
- Making the team grow

COMMUNICATING WITH THE TEAM

- Communicating to and with the Team
- Using communication to inspire and motivate
- Building a culture of open communication

LEADING A DIVERSE AND INCLUSIVE TEAM

- Comprehending the foundations of diversity and inclusion
- Mastering the traits of inclusive leaders
- Creating an inclusive culture

LEADING CHANGE AND DEALING WITH UNCERTAINTY

- Developing a growth mindset and resilience
- Getting to know one's "change personality"
- Transforming change as an opportunity

Leadership & Management

MASTERING INFLUENCING SKILLS

- Unlocking the power of influencing
- Exploring the main influencing techniques
- Mastering the skills needed to influence and inspire others

NEGOTIATING WITH IMPACT

- Exploring the fundamentals of negotiation
- Comprehending the principles of interest-based negotiations
- Overcoming resistance and obstacles

MANAGING DIFFICULT CONVERSATIONS

- Developing active listening
- Mastering the art of feedback
- Dealing with conflict efficiently